



The **Climate Action Plan for Zero Net Energy (CAP4ZNE)** Program provides a concierge approach tailored to the unique needs of each Local Government Partner for energy efficiency and greenhouse reductions. Accepting applications now through December 2025.

The CAP4ZNE Energy Program will address the entire segment within SDG&E's service territory, which includes the following:

- 25 cities (including Civic Centers, Maintenance Yards, Police, Fire, Libraries, Water Treatment and Delivery, Waste Treatment, etc.) including South Orange County (portions of the county which include 21 zip codes).
- County of San Diego (including county hospitals and correctional facilities)
- Special Districts (e.g., cemeteries, fire, health, community services, parks & recreation, and conservation)
 - Solid Waste Facilities (Must not overlap with the Statewide Water and Wastewater Program)
 - Water/Wastewater Treatment Facilities (Must not overlap with the Statewide Water and Wastewater Program)

Program Offerings

The CAP4ZNE program provides incentives. Customers that install equipment and measures that exceeds standard efficiency. "Standard efficiency" refers to performance that meets either state/federal efficiency requirements or current industry practice.

With a one-stop-shop approach, this program provides a comprehensive look at the customer's facilities and may provide the following assessment or analysis, which may include:

- Building Benchmarking
- Behavioral opportunities, including Technical Assistance and Education
- Whole Building Audits
- Retro-commissioning (RCx and MCx)
- SDG&E Rates & Usage (Electric & Natural Gas)
- Codes & Standards including Private Sector Reach Codes
- Project Financing Options
- Dashboard

Customer Eligibility

- Customer must be a Local Government Public entity.
- Pay into the California Public Goods Charges
- Building vintage must be 10 years or greater.
- Minimum energy consumption must be at least 15 kWh/sq.ft./year.

Benefits of participating in CAP4ZNE

Immediate Results

- Improving facilities energy efficiency performance
- Assessing current facility conditions for future actions
- Advancing knowledge of facility operation practice
- Implementing measures to align with San Diego's Climate Action Plan

Long Term Effects

- Save Energy
- Enhance Facility Wellness
- Reduce Operation Costs
- Improve End Users' Facility Experience
- Contribute Actively to San Diego's Climate Action Plan



High Performing Measures

Direct Installation, DEEMED, RCx, and Custom Measure Mix Includes:

➤ HVAC

- Controls & Sensor Improvements
- Variable Speed Drives
- Equipment Retrofit
- New Equipment

➤ Water Conservation

- Low Flow Devices

➤ Refrigeration

- Controls Improvements
- Pipe Insulation
- New Equipment

➤ Lighting

- Fixture Replacement
- Lamp Retrofit

➤ Water Heating

- New Equipment
- Steam Trap Replacement

➤ Water & Wastewater Pumping

- Pump Retrofit
- Pumping System Improvements

➤ Retro-Commissioning

- Traditional RCx
- Monitoring Based MCx

➤ Custom Measures

Types of Energy Efficient Projects

RCx and MCx

Custom

Deemed, Direct Install

Site-specific NMEC Applications

CAP4ZNE Incentive Rates

Incentives are calculated from estimated energy savings as follows:

Electrical Consumption Incentive (\$) = First Year kWh Savings x RR (DAC/HTR) x NTG x Discounted Effective Useful Life x Base \$/kWh Incentive Rate

Plus

Gas Consumption Incentive (\$) = First Year therm Savings x RR (DAC/HTR only) x NTG x Discounted Effective Useful Life x Base \$/therm Incentive Rate

Plus

Electrical Peak Demand Incentive (\$) = Peak Demand (kW) Savings x RR (DAC/HTR only) x NTG x Base \$/kW Incentive Rate

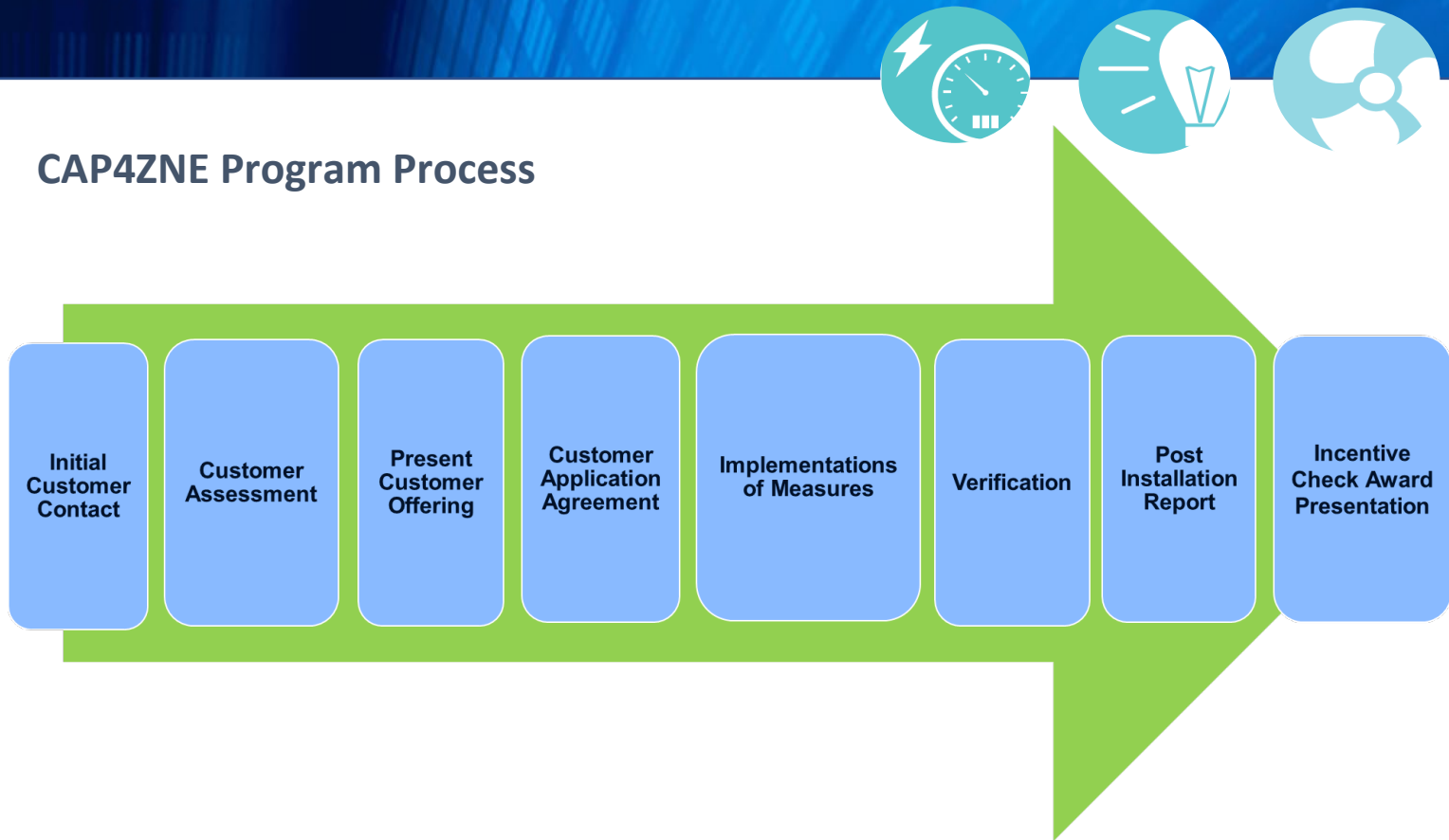


CAP4ZNE Program Offers an Assessment Plan

A CAP4ZNE Plan will be created for each participating city/entity, which may include the following information, analysis, recommendations, implementation, and data tracking:

- Building Benchmarking
- Behavioral Opportunities, including Technical Education
- Utility Rate & Usage Analysis
- Whole Building Audits identifying cost effective EE Measures
- Monitoring-based commissioning (MCx) and Virtual and/or On-Site Retro Commissioning (RCx)
- Rebates & Incentives exclusively for Local Government Partners
- GHG & Renewable Energy Evaluations
- Revolving EE funds adoption and other financing options
- Partner Action Plan implementation and real-time tracking on Customer Dashboard

CAP4ZNE Program Process



CAP4ZNE Detailed Milestones

- Initial Customer Contact** – Okapi schedules an initial customer meeting to begin assessment. Documents include [Customer Questionnaire & Initiation Form](#).
- Project Assessment** – Determine program offerings. Documents include [Program Assessment Offering](#).
- Present Offering** – Customer engagement and agreement to proceed forward with implementation offerings. Conduct ASHRAE Level audits, if necessary.
- Customer Application/Agreement** – Present customer with final review of offerings and agreement for signature. Forms include [Customer Agreement Form](#).
- Implementation of Measures** – Okapi will monitor project status and visits as the project proceeds and reaches completion.
- Verification** – Interim visits by Okapi and its subcontractors after completion of installation and start up to verify projects are installed and commissioned as outlined in the CAP.
- Post Installation Report** – Completion of Project Report and Calculations of the project. Documents include [Customer Incentive Summary](#).
- Incentive Check Award Presentation** – The incentive check is issued by Okapi and presented to the customer.

Documentation Overview

1 Customer Questionnaire & Initiation Form

The customer completes a Questionnaire & Initiation form after first initial contact meeting.

2 Okapi Program Assessment

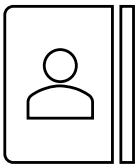
Determination of offerings as described in the Program Offerings Assessment.

3 Customer Agreement Form

Present customer with final review of offerings and agreement for signature.

4 Customer Incentive Summary

Customer Incentive Summary presented to customer.



Okapi Contact Information

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The Climate Action Plan for Zero Net Energy Program is funded by California utility customers and administered by San Diego Gas & Electric Company (SDG&E®) under the auspices of the California Public Utilities Commission, through a contract awarded to Okapi Architecture, Inc. This Program will be accepting applications through December 31st, 2025.